

ECONOMIST

An agricultural economist, or industry analyst, provides high-level economic intelligence to manage risk and prepare a company or business for the future.

WHAT RESPONSIBILITIES WILL I HAVE?

- Analyze agricultural, economic, and financial trends
- Gather information regarding market variables including weather, industry competition, government policy, foreign competition and policies, cost of production, consumer trends, etc.
- Write and deliver timely, insightful, and concise research reports related to industry trends, structural change, and policy initiatives
- Utilize computer-based modeling to project agricultural production
- Arrange field visits or tours to affected areas, companies, or farms
- Prepare and deliver presentations to internal and external audiences
- Remain up-to-date on trends, market conditions, and economic conditions impacting the industry and your employer
- Identify and implement key research projects
- Develop relationships with other industry experts to facilitate information sharing
- Respond to any external or customer inquiries and data requests



WHAT EDUCATION & TRAINING IS REQUIRED?

Bachelor's or Master's degree in economics, agricultural business, or a related field

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, advanced mathematics (statistics, probability), business and computer courses

TYPICAL EMPLOYERS

Banks, lending firms, risk management firms, government agencies, or any kind of medium to large-scale agricultural company

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- Agricultural & Applied Economics Association
- International Association of Agricultural Economists

AVERAGE ANNUAL FULL-TIME SALARY

\$80,000