

EXTENSION AGENT

Extension Agents are employed by land-grant universities and serve the citizens of that particular state by serving as an expert or teacher on a topic relating to economics, community development, agriculture, family, animal production, diet and nutrition.

WHAT RESPONSIBILITIES WILL I HAVE?

- Actively work with team local, regional and state teams to identify issues in the interest area you work in
- Develop and execute educational programs on your interest area for the community
- Provide learning experiences that will empower people to improve their lives around critical issues
- Some positions in the academic setting will require you to conduct research
- Some extension professionals also may teach more formal courses to students enrolled at the land-grant university
- Investigate, develop and refine value-added content to a variety of delivery platform
- Create and utilize assessments to evaluate the impact of the programming
- Answer questions of local/state residents regarding your field of expertise
- Speak at industry events on topics that you may specialize in or even at local civic organization meetings
- Develop volunteer networks in order to sustain programs
- Work with local 4-H clubs by leading or teaching programming
- Maintain a high level of visibility and facilitate communications with a wide range of clientele including traditional and non-traditional learners, elected officials, agricultural and non-agricultural stakeholders, and environmental and special interest groups to promote the understanding of agriculture and natural resource issues



WHAT EDUCATION & TRAINING IS REQUIRED?

Bachelor's or Master's degree in your subject area or agriculture and extension education; if research-based, may require a doctorate

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, family and consumer sciences, public speaking, writing, sciences, personal finance

TYPICAL EMPLOYERS

State or county agencies

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- National Association of County Agricultural Agents
- National Association of Extension 4-H Agents

AVERAGE ANNUAL FULL-TIME SALARY

\$48,000