

GRAIN ELEVATOR MANAGER

Grain Elevator Managers are responsible for storing grain, shipping grain to processing facilities, and buying grain from farmers.

WHAT RESPONSIBILITIES WILL I HAVE?

- Supervise, lead, and develop assigned full-time and part-time elevator employees
- Train assigned employees to meet state, federal, and company regulatory and safety criteria
- Responsible for grain handling including incoming, stored, and outgoing grain
- Maintain the grain quality, blending, and provide grain drying services
- Implements grain pricing, considering sample and inspection grade on all incoming and outgoing grain shipments
- Ensures service charge levels are maintained
- Assists with development and implementation of grain origination marketing plans
- Responsible for compliance with OSHA; state; and federal safety regulations and maintenance and professional appearance of equipment, rolling stock, and facilities
- Provides professional customer service resulting in increased sales
- Stays current and informed on industry trends, competitive practices, and regulatory compliance



WHAT EDUCATION & TRAINING IS REQUIRED?

Associate's or Bachelor's degree in agricultural business, economics, marketing or agronomic related area

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, biology, chemistry, and mathematics

TYPICAL EMPLOYERS

Agricultural retail suppliers, processing companies and cooperatives

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- North American Export Grain Association
- National Grain and Feed Association
- Transportation, Elevator, and Grain Merchants Association

AVERAGE ANNUAL FULL-TIME SALARY

\$76,000